

2013

S-ENERGY COMPANY PROFILE

Let us thrive to the greener future,
from the leading PV module manufacturer
to the top global renewable energy company.
New story creator, S-ENERGY is one of the key contributors
in shaping the future of the solar energy industry



New Story Creator

As the first company in PV industry in Korea, S-Energy has always been marking its name in every milestone of Korean PV history. Since 1992, we have been manufacturing PV modules and providing system integration service to our customers, and now we are proud to boast our worldwide recognition based on unbeatable quality standards and reliability.



Contents



S-Energy makes a constant challenge in rapidly changing PV market with new sense and innovative products

● Company Overview

● Business Sector

- ▶ PV Module Business
- ▶ Project Business
- ▶ Research & Development
- ▶ SEIB (Investment expert subsidiary)

● Installation Reference

- ▶ Case Study
- ▶ Installation Site

01 Company Overview

WHO we are





Company Overview

A pioneer in the solar industry, S-Energy is one of the key contributors in shaping the future of the solar energy industry. Over the years, S-Energy has received numerous awards from different authorities in recognition for its initiative and professional history. And thanks to its reliability and progress, it has become one of the leading companies in the Photovoltaic industry today.

| | |
|------------------------|--|
| Name | S-Energy Co., Ltd |
| Establishment | January 2001 |
| Location | [HQ] 3rd Fl., Miraeasset Tower, 685, Sampyeong-dong, Bundang-gu, Seongnam-si, Gyeonggi-do 463-400, Republic of Korea [Factory 1] 328 Techno-2-ro, Yuseong-gu, Daejeon, Republic of Korea [Factory 2] 260 Gapcheon-ro, Yuseong-gu, Daejeon, Republic of Korea |
| International Branches | [S-Energy America] Irvine, CA, USA [S-Energy Europe GmbH] Eschborn, Germany |
| Website | http://www.s-energy.com |





Company Overview

S-Energy is the nation's leading PV module manufacturer which was spun-off from Samsung electronics in 2001. S-Energy's history can truly be called the Korea's history of PV module industry; S-Energy has continued to develop its technological-edge to be the first and best PV module manufacturer in Korea with endeavors and pioneering spirit.

01. History



1992 ● Started as a solar division of Samsung Electronics

1994 ● Started PV module production

2001 ● Established S-Energy (Spun-off from Samsung Electronics)

2002 ● Introduced first green village program in Korea

2006 ● Completed first MW PV power plant in Korea (Dong-hae)

2007 ● IPO on KOSDAQ : 1st renewable energy company in Korea

2008 ● Started to export to European markets

● Completed Buan PV power plant (1.3MW)

2009 ● Completed S-Energy 2nd factory

● Marked USD 100M export

2010 ● Marked USD 200M export

2011 ● Set up the office in Europe and U.S.A.

2012 ● Completed Elk Grove PV plant in U.S.A. (4.8MW)

● Completed Kuala Perils Project in Malaysia (6MW)

2013 ● JET Certification

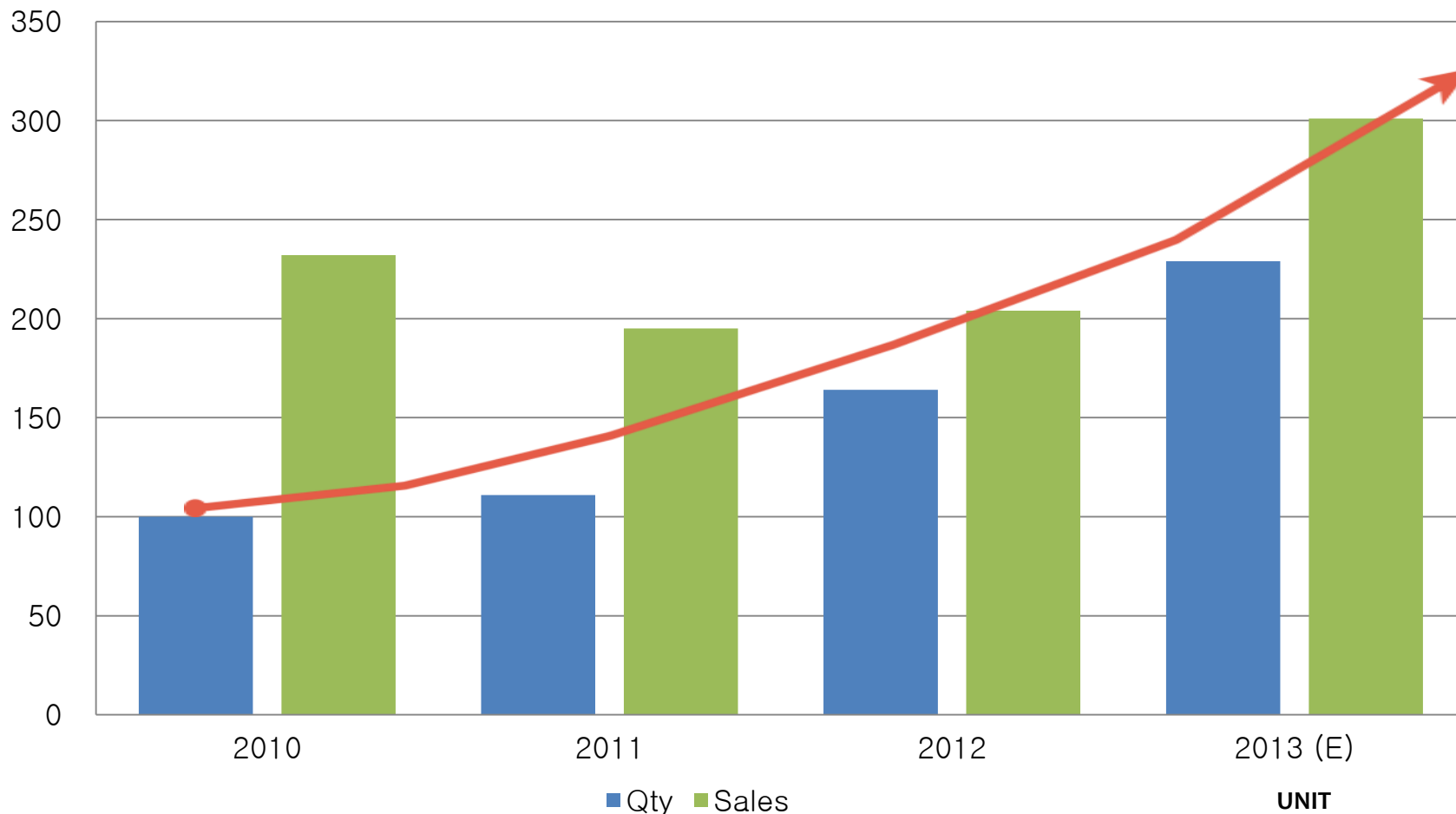




Company Overview

S-Energy is a one of the fastest growing companies in PV industry, and was awarded Fast growing Asian company by Deloitte consulting. And, we will keep our position as reliable and respectful company in the future.

02. Sales Figures

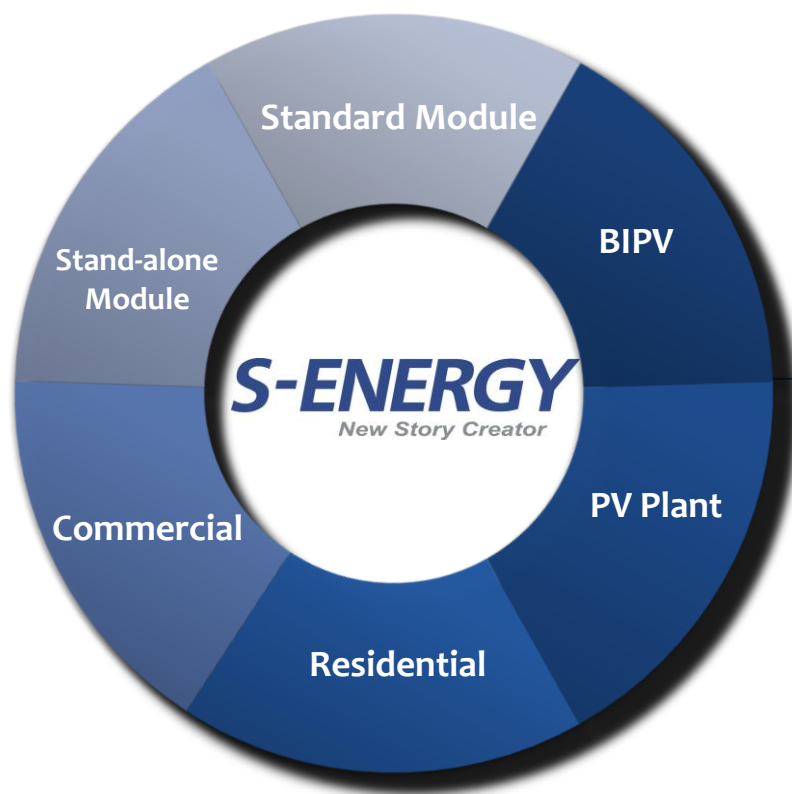




Company Overview

S-Energy is a PV module manufacturer and also a project development business provider. This enables us to integrate our cutting edge PV module technology into PV power system , and various lineups of PV module make it possible to satisfy customers' various needs.

03. Business Sector



PV Module Business

Project Business



COMMERCIAL



RESIDENTIAL



PV POWER PLANT



02 Business Sector

WHAT we do

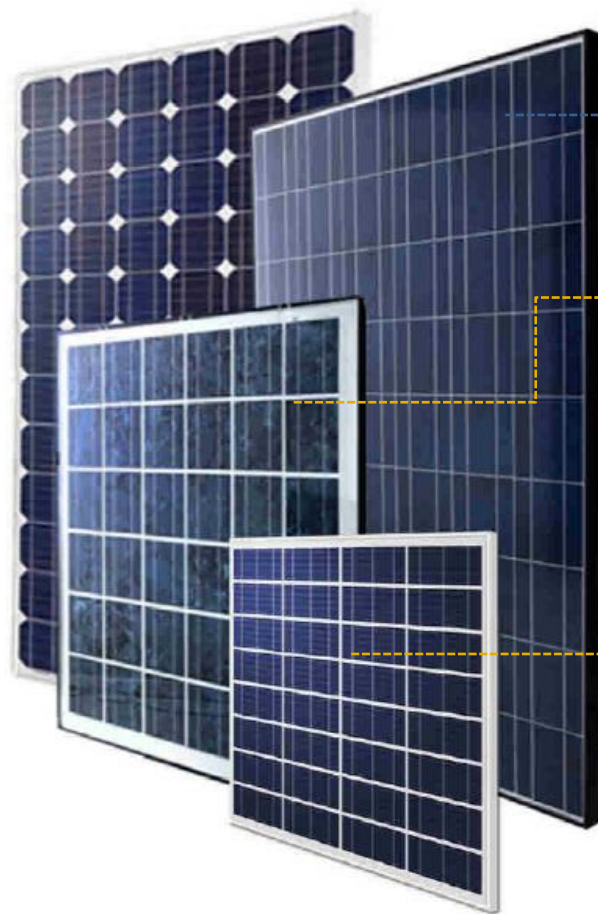
- ▶ PV Module business
- ▶ Project business
- ▶ Research & Development
- ▶ SEIB (Investment experts subsidiary)





PV Module Business

S-Energy is developing PV modules which can be used for any installation environment. Residential rooftops, commercial buildings, PV plants and even remote islands and mountains. Since PV modules are designed to be installed outside, it requires high level of durability and reliability, and S-Energy supplies the right PV module you are looking for.

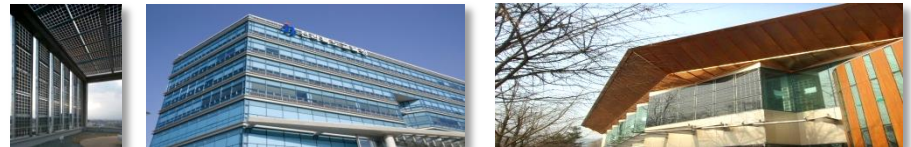


Standard Module



BIPV Module

Building Integrated Photovoltaic Module



Stand-alone Module



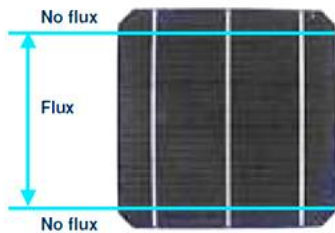


PV Module Business

S-ENERGY's PV module is designed to survive in any environment and deliver the most power output to you. You will not waste a penny from the sun light and will be able to build your own power plant regardless of location or climate.

01. Standard Module

Reliability



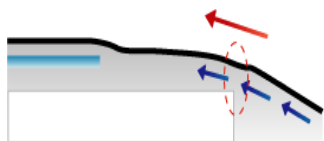
▪T&S Technology

- S-Energy's cutting-edge technology for flux application will control the position and amount of flux. Therefore, it will prevent the module delamination caused by flux resin vestige.

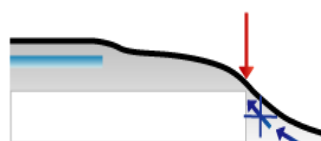


▪Lay-up vision

- Specialized camera will check the strings condition, detect defects in detail and automatically sort out the defected strings.



* Without cooling press



* With cooling press

- Back-sheet
- Encapsulant
- Glass
- ← Water ingress

▪Laminator Cooling System

- A unique cooling method by applying pressure in a chamber after lamination, which is mainly for moisture protection during the cooling process.





PV Module Business

S-ENERGY's PV module is designed to survive in any environment and deliver the most power output to you. You will not waste a penny from the sun light and will be able to build your own power plant regardless of location or climate.

01. Standard Module

Durability



Mechanical load test

- **8,400Pa (857Kg/m²)**
- S-Energy module can endure 350% more weight than the IEC standard (245Kg/ m²)



Hail impact test

- **30.7m/s Speed Hail**
- S-Energy module can endure 13% greater speed than the IEC standard (23m/s)

SM-PC8 60 Cell Series
SM-MC8 60 Cell Series



Ammonia corrosion resistance test

- **Applicable in agricultural and stock breeding environment**
- Test condition : temperature - 70 °C, moisture - 70%, concentration – 750ppm, 1500 hours test

SM-PC8 Series
SM-MC8 Series



Salt mist corrosion test

- **Applicable in marine environment**
- Test condition : concentration - 5%, temperature - 30 °C, 96 hours test

SM-PC8 Series
SM-MC8 Series



SM-PC8 Series
SM-MC8 Series



PV Module Business

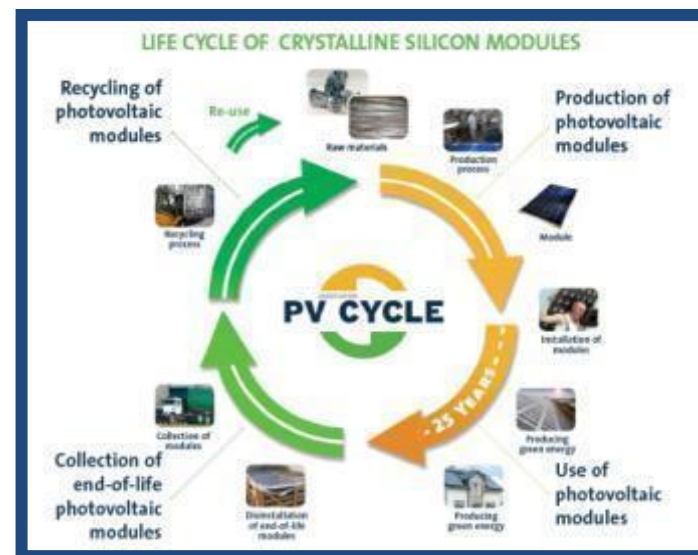
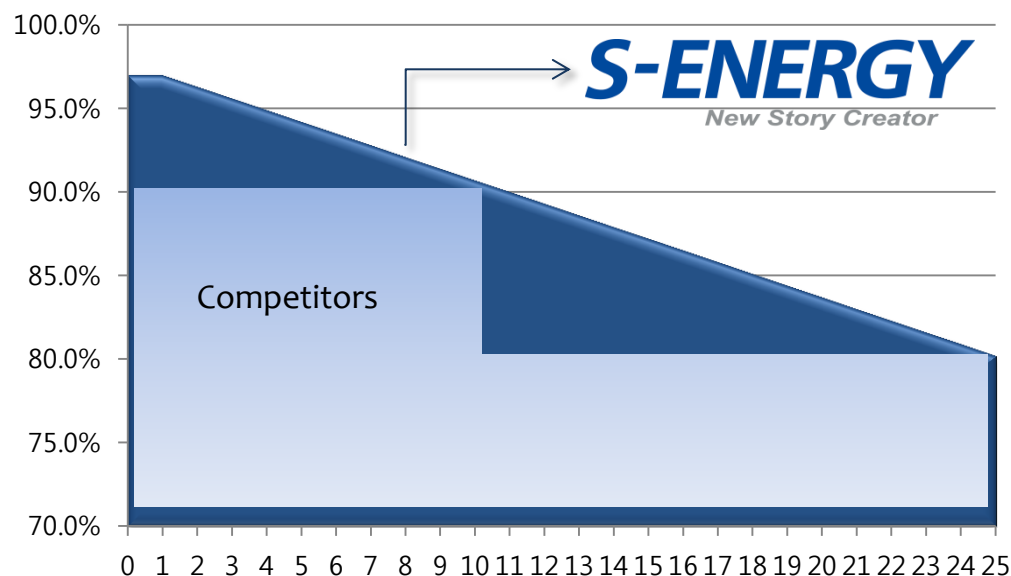
S-ENERGY's PV module is designed to survive in any environment and deliver the most power output to you. You will not waste a penny from the sun light and will be able to build your own power plant regardless of location or climate.

01. Standard Module



Sustainability

- Linear warranty for 25 years
- Max. annual power decline up to 0.7%





PV Module Business

S-ENERGY's PV module is designed to survive in any environment and deliver the most power output to you. You will not waste a penny from the sun light and will be able to build your own power plant regardless of location or climate.

01. Standard Module

The 3rd Best PV module in the world



| Hersteller | Modultyp | Zelltyp | Herkunftsland | Ertrag in kWh/kW* Monatsbesten | Abstand zum | Installationsjahr |
|-----------------------|------------------|-------------|-----------------|--------------------------------|--------------|-------------------|
| Siliken | SLK60P6L 230Wp | poly | Spanien | 14,47 | Monatsbester | 2009 |
| Solarworld | SW 210 poly*** | poly | Deutschland | 14,36 | 0.7% | 2006 |
| S-Energy | SM-220PA8 | poly | Sudkorea | 14,34 | 0.9% | 2009 |
| Mage Solar | 225/BPJ | poly | China | 14,24 | 1.6% | 2009 |
| First Solar Co. Solar | FS175W Poly | poly | China | 14,16 | 3.1% | 2009 |

| | | | | | | |
|----------|-----------|------|-------------|-------|------|------|
| S-Energy | SM-220PA8 | poly | South Korea | 14.34 | 0.9% | 2009 |
|----------|-----------|------|-------------|-------|------|------|

| | | | | | | |
|---------------------|-------------------------|--------|-----------------|-------|-------|------|
| Photowatt | PW 1650-175W | poly | Frankreich | 14,01 | 3.1% | 2006 |
| Sunrise Solartech | SRM-1800-72 | mono | China | 13,84 | 4.4% | 2009 |
| Evergreen | EC-120** | ribbon | USA | 13,63 | 5.8% | 2006 |
| Shell | SQ 150-C** | mono | Portugal | 13,60 | 6.0% | 2006 |
| CSI | CS6A-170P | poly | China | 13,52 | 6.6% | 2007 |
| Evergreen | ES-180-RL** | ribbon | Deutschland | 13,45 | 7.0% | 2007 |
| Shell | Powermax Eclipse 80-C** | CIS | USA | 13,32 | 7.9% | 2007 |
| Kioto Photovoltaics | KPV 210 PE | poly | Osterreich | 13,31 | 8.0% | 2009 |
| First Solar | FS-265 | CdTe | USA | 13,27 | 8.3% | 2007 |
| Solarfun | SF160 MS-24 (175W) | mono | China | 13,10 | 9.5% | 2007 |
| Dycera | KC170GT-2 | poly | Japan | 12,94 | 10.6% | 2006 |
| Schott Solar | ASE-300-DG-FT (300 W)** | EFG | USA | 12,75 | 11.9% | 2007 |
| BP Solar | BP 7185 S** | mono | Spanien, Indien | 12,72 | 12.1% | 2005 |
| Isofoton | IS-170/24 | mono | Spanien | 12,72 | 12.1% | 2009 |
| Isofoton | I-110/24** | mono | Spanien | 12,62 | 12.8% | 2006 |
| Sharp | NT-RSE3E | mono | Japan | 12,49 | 13.6% | 2005 |
| Solar-Fabrik | SF 145A** | EFG | Deutschland | 12,30 | 15.0% | 2005 |
| Sunways | MHH plus 190 (190 Wp)** | poly | Deutschland | 12,20 | 15.7% | 2005 |

* normiert auf die STC-Leistung, **wird nicht mehr hergestellt, ***wird nicht mehr hergestellt technisch leicht verändertes Nachfolermodell Sunmodule plus SW210



PV Module Business

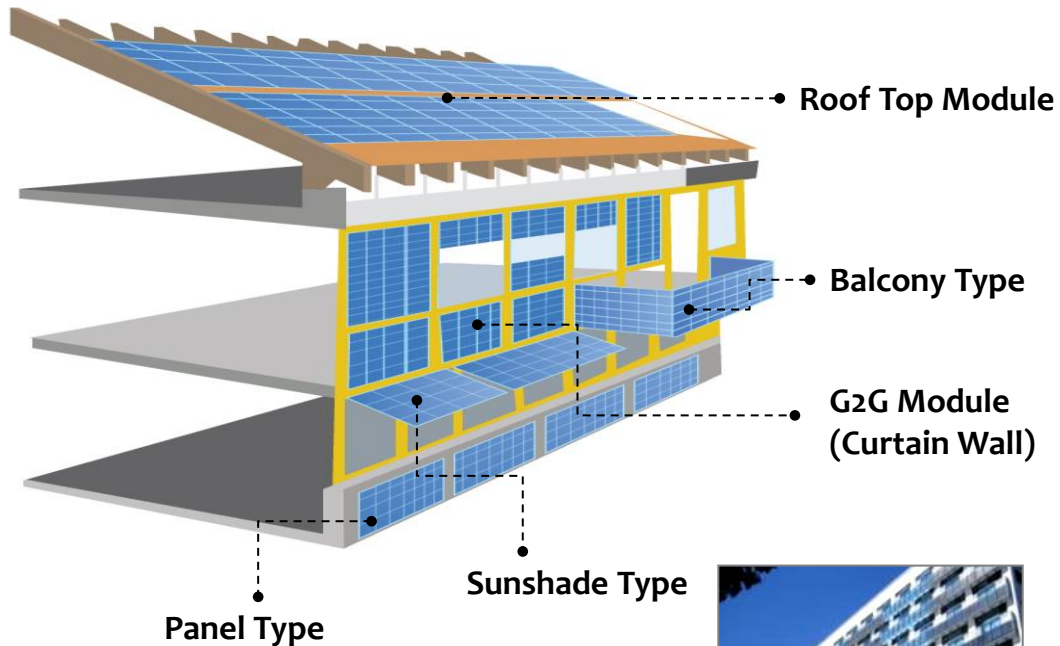
BIPV is a cutting-edge technology to integrate the power plant into your building. You can add aesthetic and eco-friendly value to your building and save construction cost. As an industry leading BIPV designer, S-ENERGY will make your building as one of the landmarks in your city.

02. BIPV Module



BIPV (Building Integrated Photovoltaic Module)

- 70% Market share of BIPV in Korea
- 2009 Building material certificate ('GUN' Mark)





PV Module Business

S-ENERGY offers small sized stand alone modules for the remote communities, which in need of electricity without any grid connections. S-ENERGY's stand alone modules are designed to survive any environments or conditions.

03. Stand-alone Module



Stand-alone Module

- Semi-Automated Line Designated for Stand-alone Module
- Qualified by TUV-I (IEC 61215, IEC 61730)
- Maximized Efficiency and Quality for Stand-alone module

[Auto laser cutting machine]



[Auto T&S machine]





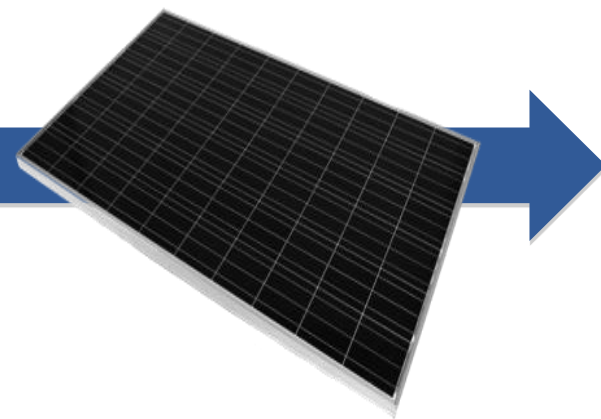
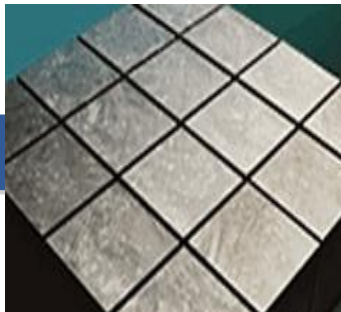
PV Module Business

S-ENERGY's strict quality control system enables us to provide our customers with world class quality products and we keep trying to improve our standards to meet customers' needs all the time.

04. Quality Control

Quality control from poly Si to module

Quality control for raw materials enables us to guarantee our products quality



Horizontal Integration
(From Poly Silicon to Solar Cells)





PV Module Business

S-ENERGY's strict quality control system enables us to provide our customers with world class quality products and we keep trying to improve our standards to meet customers' needs all the time.

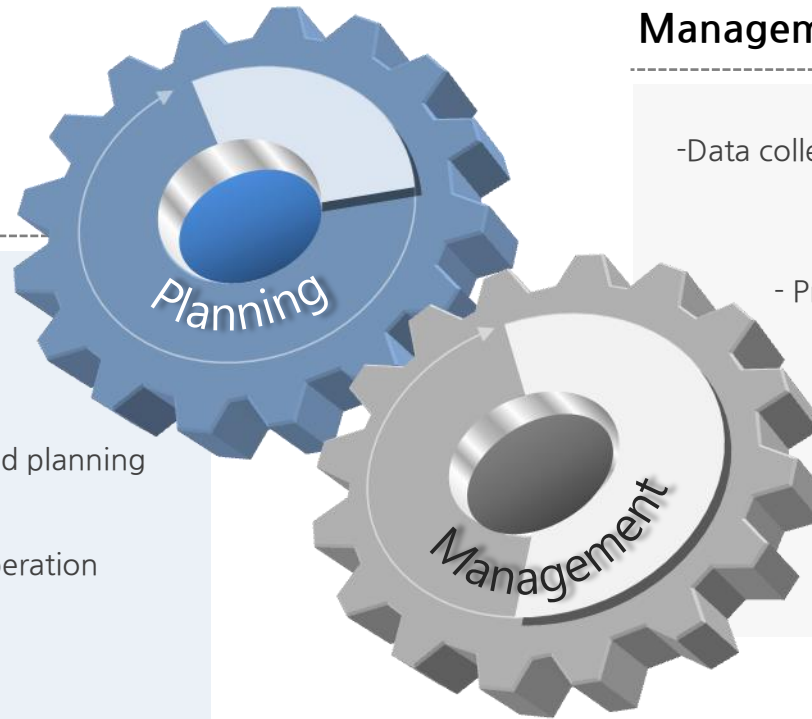
04. Quality Control



S-Energy Real-Time Manufacturing System (SRMS)

Planning

- Resource allocation & Status management
 - for equipment, work skills, components & documents
- Operation scheduling and detailed planning
- Document Control
 - for job instruction, drawing, operation standards and specifications
- Data collection
- Labor management to trace operating conditions, workers attendance etc.



Management

- Quality Management
 - Data collection and analysis, working pattern analysis, SPC/SQC
- Process Control
 - Process tracking, alarm management
- Maintenance Management
 - Equipment / tool /resource management
- Production tracking & record
 - Performance analysis
 - On-line and real-time report





PV Module Business

S-ENERGY's strict quality control system enables us to provide our customers with world class quality products and we are trying to improve our standards to meet customers' needs all the time.

04. Quality Control

Module inspection process

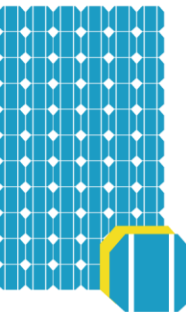
- Quality inspection done in every step in the process
- NG products cannot be proceeded to the next process
- Lab's equipment satisfies IEC & UL Test Standards



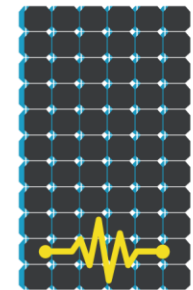
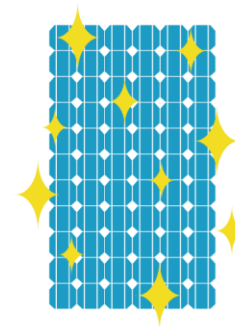
Vision Check



Cracked Cell Check



Array & Pre-Electrical test



Backside Check & Simulation





PV Module Business

S-ENERGY is developing PV modules, which can be used for any installation environment. Residential rooftops, commercial buildings, PV plants and even remote islands and mountains. PV module is supposed to be installed outdoors and therefore, it requires high level of Durability and reliability, and S-ENERGY supplies the very PV module you are looking for.

05. New Products

Desert PV Modules

- Enhanced durability for extreme environment
- Aluminum junction box
- Temperature decreasing effect using mirror coating
- PVB encapsulant for improved reliability

Lightest PV Module

- The lightest Module@250Wp : 8.7Kg!!
- Mechanical load $\geq 2,400\text{Pa}$
- More than 50% lighter than existing modules
- 2% improved output using front film





Project Business

S-ENERGY can provide turn key project development from land acquisition to O&M.
Our financial and legal experts are ready to help you to get the best result from your project.

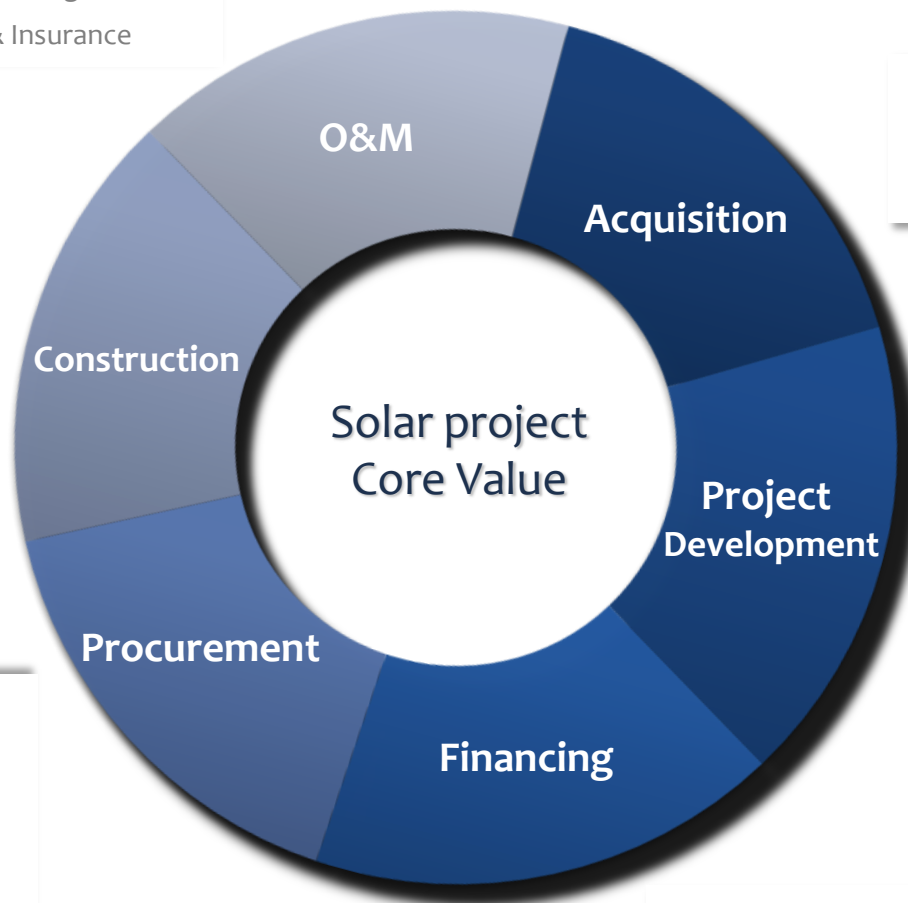
- 24hr Monitoring
- Security & Insurance

Well-organized local Partner

- Project Engineering
- Civil Engineering
- Electrical Engineering
- Supervisory Service

Competitive Components

- Module
- Inverter
- Racking System
- SCADA
- Bankability





Project Business

As an EPC provider, S-Energy has accumulated experience for 20 years. We completed the first MW scale PV power plant in Korea and we have been serving our customers with engineering expertise , competitive component procurement and excellent construction service.

01. EPC



What makes S-Energy a leading EPC provider?



System Engineering Expert

- Experienced system engineers will provide high quality advisory services
- Systematic work process and organized with experts in variety of backgrounds



Organized Expert partnership

- Not only as a module manufacturer, But also a System integrator for 20 Years
- Strong relationship with our partners will bring us the competitiveness



First MW-level System Construction

- Over one hundred accumulated construction experience all over the world.
- As a pioneer in PV industry in Korea, S-Energy built the first MW-level PV power plant in Korea.





Project Business

S-ENERGY is managing and checking PV power generation from the sites where our products are installed. These data will be used to improve our own quality standard and provide advanced service to our customers.

02. O&M



Solar Performance Management Center (SPMC)

- Collecting and analyzing performance data from the sites, SPMC enables us to provide advanced service to our customers.



S-ENERGY PERFORMANCE MANAGEMENT CENTER

- 1 **System Analysis**
System analysis and report
- 2 **System O&M**
System maintenance
- 3 **PV power plant manager**

For the MW power plants,
Certified power plant manager
Shall be stationed in the site





Project Business

S-ENERGY can provide turn key project development from land acquisition to O&M.
Our financial and legal experts are ready to help you to get the best result from your project.

03. Project Development

Process of Project Development

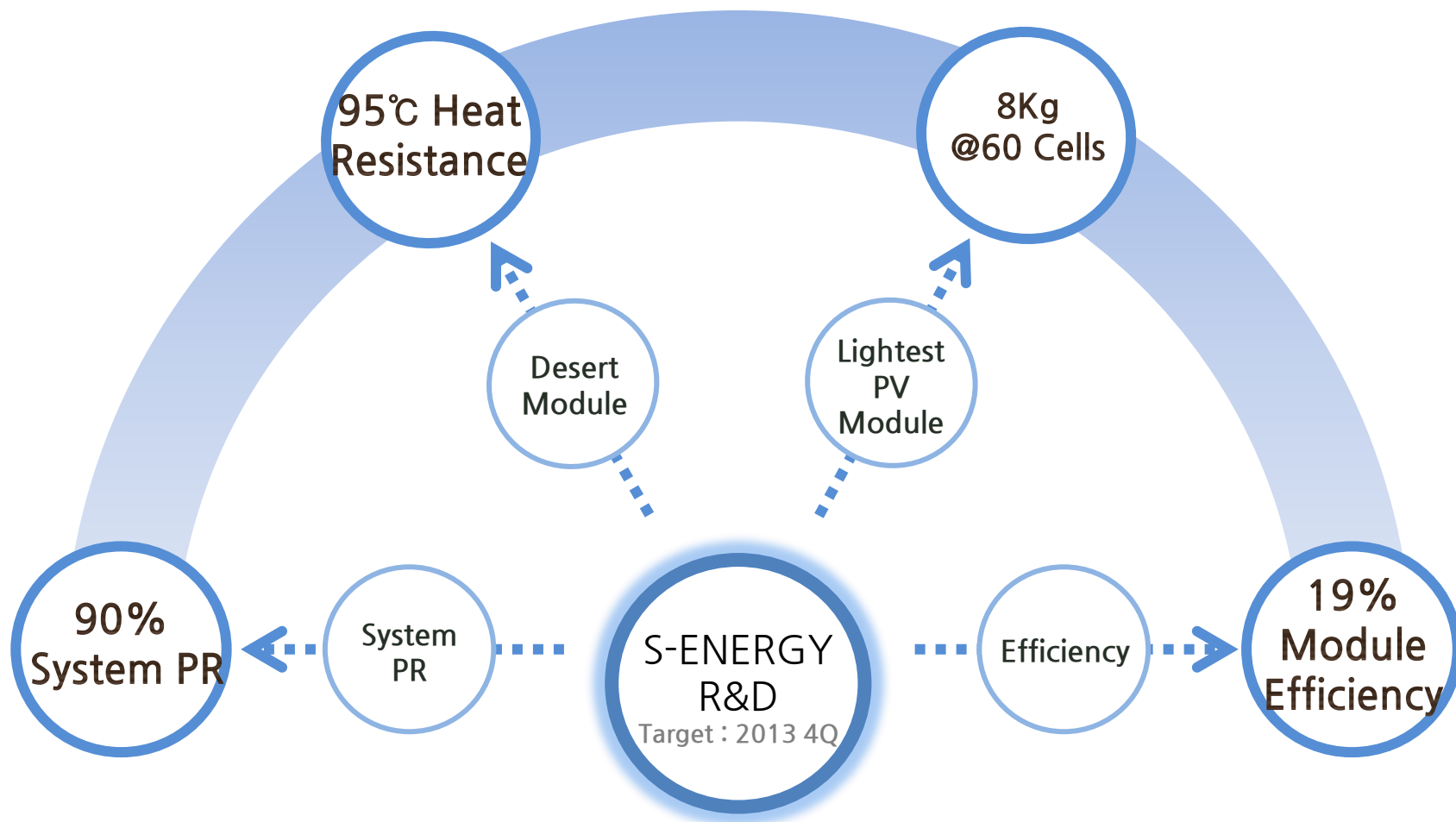
All parts of project business can be successfully completed by S-Energy





Research & Development

S-ENERGY has its own R&D center with experienced engineers and researchers, who are experts in both PV module manufacturing, architecture and engineering. These engineers and researchers contribute to develop the technology of new concepts to lead the market.

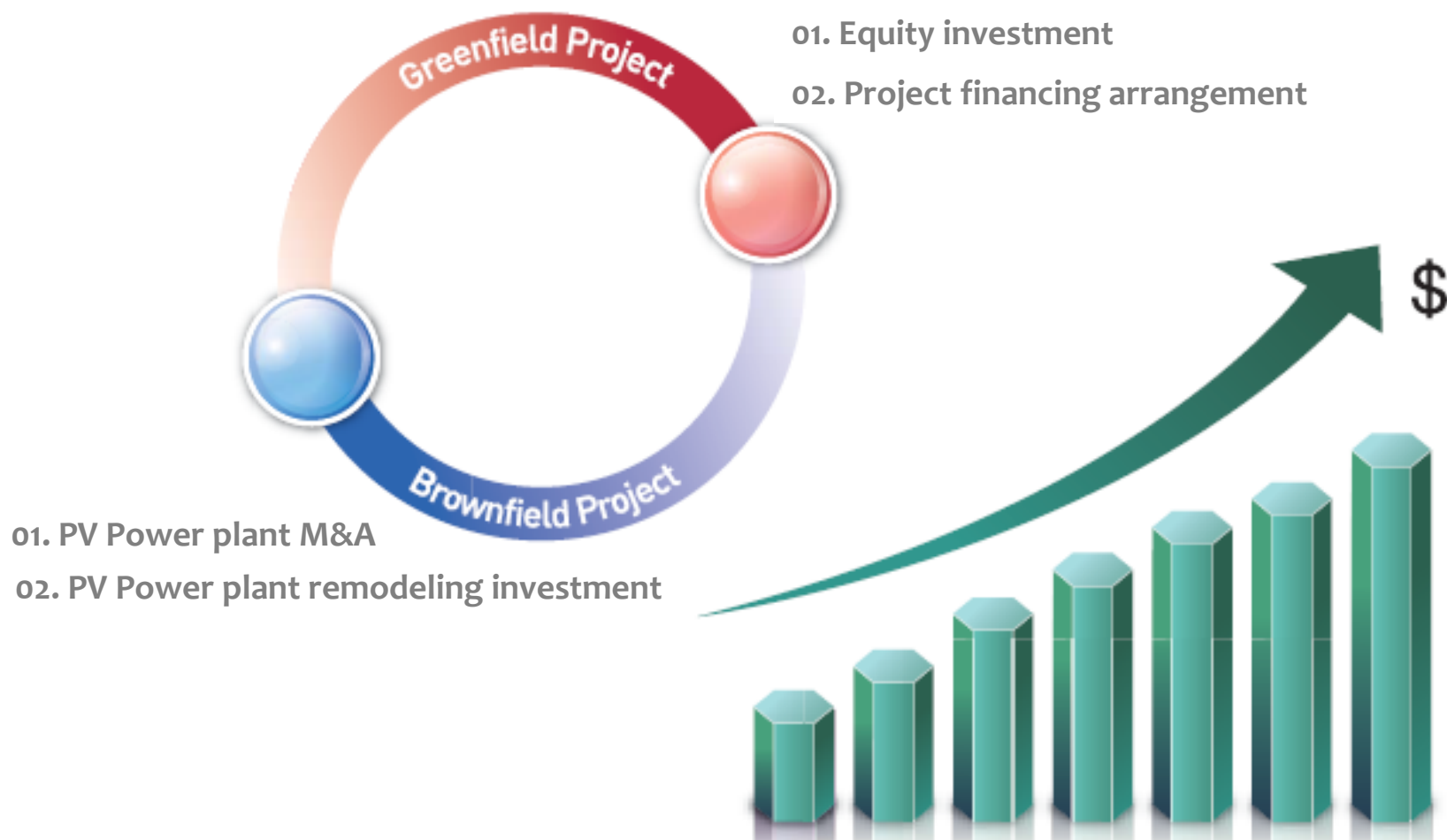




SEIB

(Investment experts subsidiary company of S-ENERGY)

SEIB is the investment experts subsidiary company of S-ENERGY, and it is to invest, finance and invite investor for PV power plant such as banks, stock firms and asset management companies.



03 Installation Reference

HOW we can help you

- ▶ Case Study
- ▶ Installation site





Installation Reference

From various installation cases, S-ENERGY's PV modules show better performance comparing to other PV module makers. All of our technology is melted into our PV module to maximize power performance from the PV power plant.

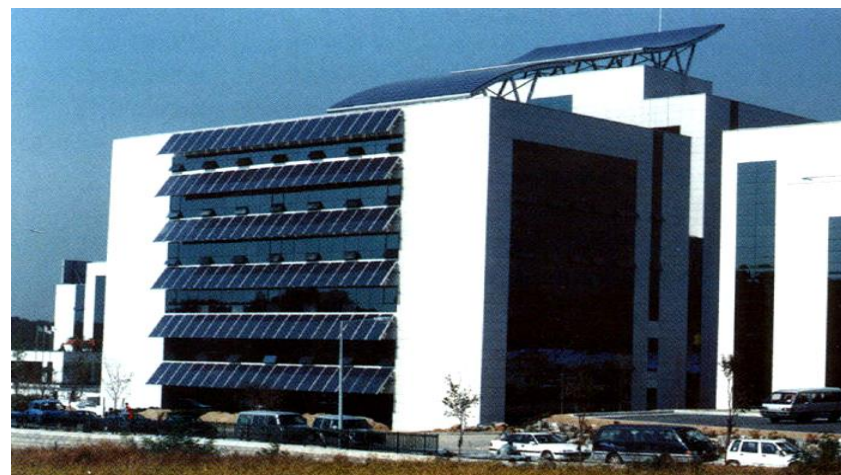
01. Case Study



Samsung SDI R&D Center

- 16 years' field proven PV system installed in 1996.

| | |
|----------------|--------------------------------|
| Location | Gyeonggi-do, Republic of Korea |
| Total Capacity | 100kWp |
| Activation | 1996 |
| Note | BIPV Structure |





Installation Reference

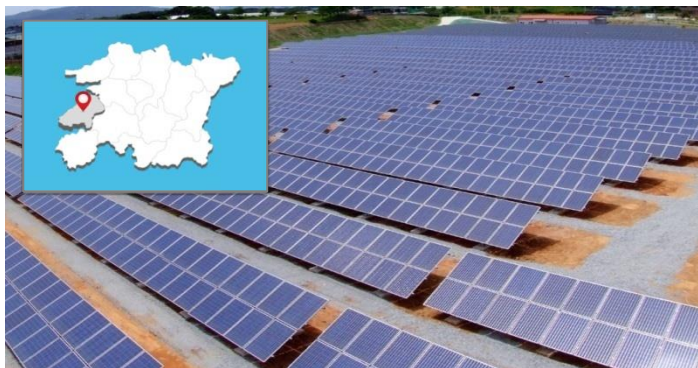
From various installation cases, S-ENERGY's PV modules show better performance comparing to other PV module makers. All of our technology is melted into our PV module to maximize power performance from the PV power plant.

01. Case Study



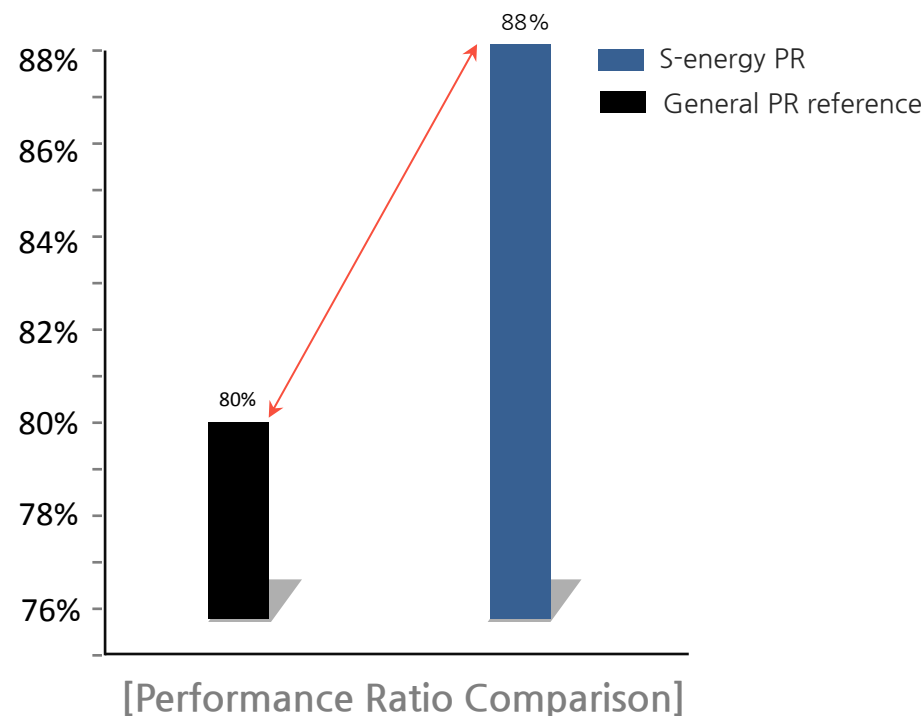
Buan PV Plant in Korea

- S-Energy owned PV power plant



| | |
|----------------------|-------------------------------|
| Total Capacity | 1,284.8kWp |
| Fixed Racking System | True South 30 Degrees |
| Commercial Operation | 2008. 05. 15 |
| Installation Area | 29,500m ² 7.5acres |
| PV Module | SM-200Wp (4,972ea) S-ENERGY |
| Inverter | SMA 500kVA 2EA , 100kVA 3EA |

8% Higher than general reference





Installation Reference

From various installation cases, S-ENERGY's PV modules show better performance comparing to other PV module makers. All of our technology is melted into our PV module to maximize power performance from the PV power plant.

01. Case Study



Elk grove Project in U.S.A

▪S-Energy's cumulative experience is melted into Elk grove project.



| | |
|--|---|
| Location | 3705 Twin cities rd, Elk grove, CA, U.S.A |
| Total Capacity | 4.8MWp |
| PPA with SMUD (100% sale of electricity) | |
| Annual Output (est.) | 9,500MWh/year |
| PV Module | SM-245PC8 S-ENERGY |
| Inverter | SC-500HE-US (SMA) |
| Array Technology | Single Axis Tracker |





Installation Reference

From various installation cases, S-ENERGY's PV modules show better performance comparing to other PV module makers. All of our technology is melted into our PV module to maximize power performance from the PV power plant.

02. Installation Site



Dong-hae PV Power Plant

| | |
|----------------|--------------------------------------|
| Location | Korea |
| Total Capacity | 1,000kWp |
| Activation | 2006 |
| Note | 1 st MW PV plant in Korea |

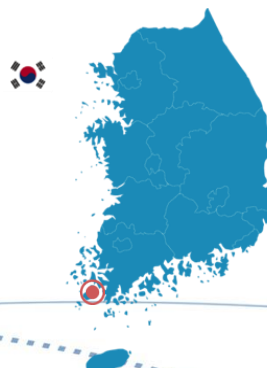
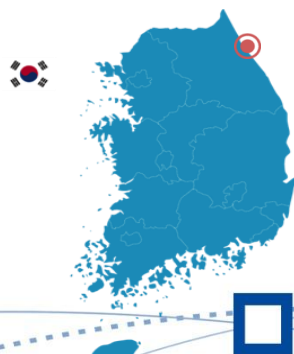
Solluce PV Power Plant

| | |
|----------------|---------------------|
| Location | Korea |
| Total Capacity | 3,000kWp |
| Activation | 2008 |
| Note | Single Axis Tracker |



President Office

| | |
|----------------|----------------|
| Location | Korea |
| Total Capacity | 40kWp |
| Activation | 2005 |
| Note | BIPV Structure |





Installation Reference

From various installation cases, S-ENERGY's PV modules show better performance comparing to other PV module makers. All of our technology is melted into our PV module to maximize power performance from the PV power plant.

02. Installation Site



ALPS Olympic Park Project

- Location: Garmisch, Germany
- Capacity : 1,000kW
- Activation : 2009



Efico Project in Zeebrugge

- Location: Zeebrugge, Belgium
- Capacity : 1,000kW
- Activation : 2010



Tomsan Project

- Location: Czech Republic
- Capacity : 942kW
- Activation : 2009



Thank you!

■ Head quarter

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